



Locked In: How to Sync Your Tech, Your Rules, and Your Safety Net

A conversation on why controls, compliance, and cyber coverage only work when they work together.



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The three-legged stool of cyber resilience



Controls

Tools only matter when configured correctly, maintained, and tested. MFA, EDR, and patching cadence all have to be active, not assumed.



Compliance

Passing an audit doesn't mean you're secure. Use frameworks like NIST CSF to build actual security maturity, not just check boxes.



Coverage

What you attest on your policy has to match reality. Gaps between what leadership believes and what's actually in place can void a claim.

Key takeaways

- ✓ **Operational drift is silent and constant.** Controls that worked at deployment may not reflect today's environment after staff changes, tool updates, or acquisitions.
- ✓ **The attestation gap is a real liability.** Answering "yes" to having MFA enterprise-wide when it only covers one system can void your entire policy from day one.
- ✓ **Third-party risk is undermanaged.** Most organizations don't know what access vendors have, how long they retain data, or what their breach notification SLAs require.
- ✓ **Incident response panel matters.** Using an unlisted IR firm during a claim could mean your insurer refuses to cover the work — even if the work was legitimate.
- ✓ **Security is a business opportunity, not just a spend.** Organizations without controls and compliance in place risk losing contracts — the cost of inaction is higher than the investment.
- ✓ **No one person owns cyber risk.** Finance, legal, HR, ops, and IT all contribute. Siloed ownership is where the breakdown starts.

One thing to do Monday morning

AI Terry

Validate that your controls, compliance efforts, and coverage requirements still agree with each other.

Paige Hanson

Review every critical process and control — and confirm there's a clearly identified owner for each.

Dara Gibson

Read your cyber insurance policy. Understand what's included, excluded, and where it overlaps with your compliance requirements.